

SECRETARY'S CERTIFICATE

I, **JETTMAR A. TALIPING**, Filipino, of legal age, and with office address at Overseas Filipino Bank Center, Liwasang Bonifacio, Manila, after having been duly sworn in accordance with the law, hereby certify that:

1. I am the incumbent and duly designated Corporate Secretary of Overseas Filipino Bank, Inc. (OFBank), a government financial institution duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office address at Overseas Filipino Bank Center, Liwasang Bonifacio, Manila.
2. The Board of Directors issued the following resolution in a meeting held on **29 June 2022** during which a valid quorum was present:

Board Resolution No. 2022-026

***"RESOLVED**, that as recommended by the Management Committee per its Resolution No. 096-2022, the proposed Recalibrated 2022 OFBank Corporate Operating Budget and Plans and Programs, be, as it is hereby approved."*

IN WITNESS WHEREOF I have hereunto set my hand this 16th day of August 2022 in the City of Manila, Philippines.


ATTY. JETTMAR A. TALIPING
Corporate Secretary

ACKNOWLEDGMENT


REPUBLIC OF THE PHILIPPINES)
CITY OF MANILA) S.S.

BEFORE ME, a Notary Public for and in the City of Manila personally appeared Jettmar A. Taliping with IBP ID bearing Roll of Attorneys No. 69719, known to me and to me known to be the person who executed the foregoing Secretary's Certificate and acknowledged to me that he signed and executed the same as an act of his own free and voluntary act and deed.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal on this 16th day of August 2022, in Manila City, Philippines.

NOTARY PUBLIC

Doc. No. 1122 ;
Page No. 223 ;
Book No. 1V ;
Series of 2022.


KARL D. ANTONIO
Notary Public for the City of Manila
Commission No. 2020-108 until **03-22**
Land Bank Plaza, M.H. del Pilar St., Malate, Manila
PTR O.R. No. MLA 0169566; 01.19.22; City of Manila
IBP Lifetime No. 017901; O.R. No. 14211; 08.31.17, Quirino
MCLE Compliance No. VI-0021438; 01.26.19
Roll of Attorneys No. 60033; 05.02.2017

RECALIBRATION OF 2022 PLANS AND PROGRAMS



A Digital Bank of  **LANDBANK**

Board of Directors Meeting
29 June 2022

Overseas Filipino Bank
BUSINESS TARGETS
Statement of Income and Expense

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	ACTUAL ACCOMPLISHMENT MAY 2022	% OF ACCOMPLISHMENT AS OF MAY 2022 VS. RECALIBRATED TARGET APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022
INTEREST INCOME	142.58	27.79	19%	169.54
Loans	101.89	7.36	7%	113.21
Due from BSP	39.10	19.85	51%	31.23
Deposit in other bank	0.19	-	0%	0.17
Government security	1.40	0.58	41%	7.43
Other Investment		-		17.50
OTHER INCOME	35.37	8.84	25%	35.63
Fees and commission	28.67	6.91	24%	21.72
Rental income	4.70	1.66	35%	5.51
Other Income	2.00	0.27		8.40
TOTAL INCOME	177.95	36.63	21%	205.17

Overseas Filipino Bank
BUSINESS TARGETS
Statement of Income and Expense

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	ACTUAL ACCOMPLISHMENT MAY 2022	% OF ACCOMPLISHMENT AS OF MAY 2022 VS. RECALIBRATED TARGET APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022
OPERATING EXPENSES				
Variable cost/ expenses	72.92	20.39	28%	87.18
Interest on deposits	25.90	11.08	43%	26.38
Insurance on deposits	6.66	2.83	42%	7.08
Documentary stamps	15.58	5.98	38%	20.16
GRT	7.57	0.50	7%	8.15
Provision for credit losses	17.21	-	0%	25.41
Manpower costs	9.88	2.02	20%	9.88
OFB organic - salaries and fringe benefits	7.57	1.71	23%	7.57
Directors' per diems/ allowances/other expenses	2.02	0.31	15%	2.02
Seminars and trainings	0.29	-	0%	0.29
Other operating expenses	84.65	45.85	54%	81.96
Management and other professional fees - BSP/COA	2.31	0.76	33%	2.01
Management and other professional fees - LBP	11.68	9.20	79%	2.50
Rent	0.56	0.50	89%	0.58
Taxes and Licenses - others	1.57	1.50	96%	1.57
Insurance - others	0.35	0.18	51%	0.35
Representation & Entertainment	0.99	0.14	14%	1.39

Overseas Filipino Bank
BUSINESS TARGETS
Statement of Income and Expense

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	ACTUAL ACCOMPLISHMENT MAY 2022	% OF ACCOMPLISHMENT AS OF MAY 2022 VS. RECALIBRATED TARGET APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022
Power, Light and Water	2.08	0.88	42%	2.22
Postage, Telephone, Cables and Telegrams	1.22	0.21	17%	1.88
Repairs and maintenance	0.38	0.02	5%	0.38
Security services	2.82	1.42	50%	2.82
Clerical, janitorial and messengerial	1.71	1.22	71%	1.71
Information and technology expenses	8.32	6.73	81%	8.54
Fees and commissions expense	0.24	0.13	54%	7.27
Fuel and lubricants	0.28	0.11	39%	0.31
Advertising and publicity	6.27	0.03	0%	3.77
Litigation	0.20	-	0%	0.20
Membership fees and dues	0.21	0.20	95%	0.22
Stationery and supplies	0.62	0.04	6%	0.62
Miscellaneous/ others	0.06	0.02	33%	0.06
Depreciation and amortization and impairment	5.85	2.43	42%	6.64
Provision for probable losses - AR	36.63	19.83	54%	36.62
Provision for probable losses - Others	0.30	0.30		0.30
TOTAL OPERATING EXPENSES	167.45	68.26	41%	179.02
NET INCOME (LOSS)	10.50	(31.63)	(301%)	26.15

Overseas Filipino Bank

Revised COB 2022 (Statement of Income and Expense)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS												
INTEREST INCOME	142.58	169.54	26.96	19%													
Loans	101.89	113.21	11.32	11%	<div>Increased income from:</div> <div>1. Renewals of eSalary Loan</div> <table><tr><th>Particulars</th><th>From</th><th>To</th></tr><tr><td>Term</td><td>24 months</td><td>60 months</td></tr><tr><td>Interest Rate</td><td>10.00%</td><td>8.50%</td></tr><tr><td>Amount</td><td>O/S Loan Balance as of Date of Purchase</td><td>68% higher from O/S Balance</td></tr></table> <div>➤ Additional assumption: 50% of the 2B portfolio will renew (equivalent to 240M renewals monthly)</div> <div>2. Asset Diversification Program by Oct. 2022; 500M - 3 years @ 5% interest</div>	Particulars	From	To	Term	24 months	60 months	Interest Rate	10.00%	8.50%	Amount	O/S Loan Balance as of Date of Purchase	68% higher from O/S Balance
Particulars	From	To															
Term	24 months	60 months															
Interest Rate	10.00%	8.50%															
Amount	O/S Loan Balance as of Date of Purchase	68% higher from O/S Balance															

PROJ. LOAN BALANCE, DEC. 2022		
SALARY LOAN BALANCE, DEC. 2022		2,081,695,348.38
SYNDICATED LOANS, DEC. 2022		459,279,592.44
TOTAL LOANS, DEC. 2022		2,540,974,940.82
LESS: GLLP (1%)		25,409,749.41
BALANCE AS OF DEC. 2022 (NET)		2,515,565,191.41
In Millions		2,515.57
INTEREST INCOME		
SALARY LOANS:		
Booked Interest Income, May 2022		7,362,134.56
Interest collections (June to Dec. 2022)		112,104,208.58
Total Interest Income		119,466,343.14
Less: Amortized portion of Deferred Charges (May to Dec. 2022)		8,335,129.49
Interest Income on Salary Loans (net of ODC)		111,131,213.65
ASSET DIVERSIFICATION PROGRAM:		
Interest Collections (Dec. 2022)		2,083,333.33
Total Interest Income		113,214,546.99
In Millions		113.21

OTHER DEFERRED CHARGES (SALARY LOANS)		
Other Deferred Charges (Premium)- 1st tranche		23,090,783.64
Other Deferred Charges (Premium)- 2nd tranche		1,914,604.83
Total Premium		25,005,388.47
Monthly amortization (amortized over 24 months - ave. remaining loan term of 6 months)		1,041,891.19
Amortization from May to Dec. 2022 (8 months)		8,335,129.49
In Millions		8.34
UPFRONT FEE (SALARY LOANS)		
Monthly renewals (New Principal)		240,000,000.00
Renewals from June to Dec. 2022		1,680,000,000.00
UP front fee (1/2 of 1% of Loan Value)		0.005
Income from loan renewal		8,400,000.00
In Millions		8.40
SERVICER FEE (SALARY LOANS)		
Total Interest Collections (May to Dec. 2022)		122,784,719.39
Servicer Fee (1.5% of interest collections)		1.50%
Total Fee		1,841,770.79
In Millions		1.84
SUCCESS FEE ON SALARY LOANS (MGT. AND OTHER PROF. FEES)		
Total Fee		2,500,000.00
In Millions		2.50

Overseas Filipino Bank
Revised COB 2022 (Statement of Income and Expense)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS
INTEREST INCOME	142.58	169.54	26.96	19%	
Due from BSP	39.10	31.23	(7.87)	(20%)	<ul style="list-style-type: none"> Decrease in investible funds in BSP by 1.500B <ul style="list-style-type: none"> ➤ Additional investments in GS (400M) and Corporate bonds (600M) by July 2022 ➤ Asset Diversification Program – Oct. 2022; 5% qtrly. 3 yrs. (500M)
Deposit in other bank	0.19	0.17	(0.02)	(11%)	<ul style="list-style-type: none"> Balance maintained with LBP (30M); excess is transferred to Due BSP
Government security	1.40	7.43	6.03	431%	<ul style="list-style-type: none"> Income from additional placements in GS (400M)
Other Investment	-	17.50	17.50		<ul style="list-style-type: none"> Income from placements in Corporate bonds (600M)

INVESTMENT PORTFOLIO

Investment Outlets Other Than BSP Facilities	ASSET ALLOCATION 2022					Broker's Fee (0.10%) - TIBS Mgt Fee (0.30%) - TBG	PDEX (0.0025%)	Discount / (Premium)
	Volume	Gross Rates	Interest Income (Net of Tax)	Interest Income (Net of Tax and Fees)	Interest Income (Net of Tax, Fees and Premium or Discount)			
BSP Facilities	900M - 3400M	1.5% - 2.75%	31,233,704	31,233,704	31,233,704			
Fixed Income (TIBS)								
Existing GS	50,000,000	3.50%	1,400,000	1,400,000	1,400,000	-	-	-
Corporate Bonds -	500,000,000	6.00%	15,000,000	15,000,000	15,000,000	-	-	-
New GS (2.80 years) - Semiannual	100,000,000	4.25%	1,700,000	1,597,500	1,965,948	100,000	2,500	368,448
New GS (0.65 years) - Quarterly	100,000,000	4.35%	1,740,000	1,673,375	529,330	65,000	1,625	(1,144,045)
New GS (0.65 years) - Quarterly	100,000,000	4.35%	1,740,000	1,673,375	529,330	65,000	1,625	(1,144,045)
New GS (4.71 years) - Quarterly	100,000,000	4.875%	1,950,000	1,847,500	3,352,185	100,000	2,500	1,504,685
Subtotal	950,000,000	5.22%	23,530,000	17,997,500	22,776,793	330,000	8,250	
Trust (TBG)								
IMA	100,000,000	7.000%	2,800,000	2,500,000	2,500,000	300,000	-	
Subtotal	100,000,000	7.00%	2,800,000	2,500,000	2,500,000	300,000	-	
TOTAL	1,050,000,000	5.39%	26,330,000	20,497,500	56,510,497	630,000		

Income from the BSP facilities and the existing GS covers the whole year of 2022 while the rest covers only the second half of the year from July to December 2022.

SUMMARY OF INVESTMENT INCOME FOR 2022

Investment Outlets	Interest Income (Net of Tax)
BSP Facilities	31,233,704
Fixed Income (TIBS/SBC)	22,776,793
IMA (Trust)	2,500,000
TOTAL	56,510,497

Overseas Filipino Bank
Revised COB 2022 (Statement of Income and Expense)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS
OTHER INCOME	35.37	86.03	50.66	143%	
Fees and commission	28.67	21.72	(6.95)	(24%)	<ul style="list-style-type: none"> Income from remittances and e-banking transactions (with reduced OFBank share in Instapay transaction fee from P24 to P17)
Rental income	4.70	5.51	0.81	17%	<ul style="list-style-type: none"> Additional rental income from <ul style="list-style-type: none"> ➤ office space located at ground and 2nd flr, (751 sqm @ P350 starting July 2022) ➤ parking spaces (4 buses @ P10,000 per month starting Sept. 2022)
Other Income	2.00	8.40	6.40	320%	<ul style="list-style-type: none"> Additional income representing the ESL Upfront Fee of ½ of 1% on loan renewals
TOTAL INCOME	177.95	205.17	27.22	15%	

Overseas Filipino Bank
Revised COB 2022 (Statement of Income and Expense)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS
OPERATING EXPENSES					
Variable cost/ expenses	72.92	87.18	14.26	20%	
Interest on deposits	25.90	26.38	0.48	2%	<ul style="list-style-type: none"> Increase in ADB of new DOBSAI accounts to P10,000 (366 accounts/day from June to Dec. 2022)
Insurance on deposits	6.66	7.08	0.42	6%	
Documentary stamps	15.58	20.16	4.58	29%	<ul style="list-style-type: none"> Documentary stamps tax on stocks issuance (4.08M)
GRT	7.57	8.15	0.58	8%	<ul style="list-style-type: none"> Increase in income from loans and investments
Provision for credit losses	17.21	25.41	8.20	48%	<ul style="list-style-type: none"> GLLP on Salary Loan and Asset Diversification Program
Manpower costs	9.88	9.88	-	0%	
OFB organic - salaries and fringe benefits	7.57	7.57	-	0%	
Directors' per diems/ allowances/other expenses	2.02	2.02	-	0%	
Seminars and trainings	0.29	0.29	-	0%	
Other operating expenses	84.65	81.96	(2.69)	(3%)	
Management and other professional fees - BSP/COA	2.31	2.01	(0.30)	(13%)	<ul style="list-style-type: none"> Inclusive of actual BSP Annual Supervision Fee
Management and other professional fees - LBP	11.68	2.50	(9.18)	(79%)	<ul style="list-style-type: none"> Reduced success Fee for the purchase of Receivables Program from 5M to 2.5M
Rent	0.56	0.58	0.02	4%	<ul style="list-style-type: none"> Last lease rental on San Fernando - up to February 2022

Overseas Filipino Bank

Revised COB 2022 (Statement of Income and Expense)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS
Taxes and Licenses – others	1.57	1.57	-	0%	
Insurance - others	0.35	0.35	-	0%	
Representation & Entertainment	0.99	1.39	0.40	40%	<ul style="list-style-type: none"> Included approved reimbursable expenses
Power, Light and Water	2.08	2.22	0.14	7%	<ul style="list-style-type: none"> On-going repair and renovation of premises
Postage, Telephone, Cables and Telegrams	1.22	1.88	0.66	54%	<ul style="list-style-type: none"> Included approved reimbursable expenses Mailing of notices on dormancy and COA disallowances, letters to lessors and utility provider of closed branches
Repairs and maintenance	0.38	0.38	-	0%	
Security services	2.82	2.82	-	0%	
Clerical, janitorial and messengerial	1.71	1.71	-	0%	
Information and technology expenses	8.32	8.54	0.22	3%	<ul style="list-style-type: none"> Included projected SMS utilization cost
Fees and commissions expense	0.24	7.27	7.03	2929%	<ul style="list-style-type: none"> Included the following outsourced services <ul style="list-style-type: none"> ➤ Servicer Fee of 1.5% of interest collections (1.8M) ➤ LBP Marketing team services by June/July 2022 (5M) ➤ OTC transaction fees @P20 per transaction

Overseas Filipino Bank

Revised COB 2022 (Statement of Income and Expense)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS
Fuel and lubricants	0.28	0.31	0.03	11%	<ul style="list-style-type: none"> Official travels to handle/attend matters related to closed branches, legal cases, etc.
Advertising and publicity	6.27	3.77	(2.50)	(40%)	<ul style="list-style-type: none"> Additional on-line and off-line marketing expense (reduced from 5M to 2.5M) Balance of the 2021 digital marketing campaign (1.2M)
Litigation	0.20	0.2	-	0%	
Membership fees and dues	0.21	0.22	0.01	5%	<ul style="list-style-type: none"> Application fee initial requirement for Instapay ISO20022 project (5,000) BTR ROSS (1,000/month) FINTECH (20,000) BAP Cybersecurity Incidents Database required by BSP (164,976.70) BAIPHIL institutional dues (remaining amortization for 6 mos. (15,000)
Stationery and supplies	0.62	0.62	-	0%	
Miscellaneous/ others	0.06	0.06	-	0%	
Depreciation and amortization and impairment	5.85	6.64	0.79	14%	<ul style="list-style-type: none"> Amortization of Intangible Assets (system enhancements)
Provision for probable losses - AR	36.63	36.62	(0.01)	0%	
Provision for probable losses - Others	0.30	0.30	-	0%	
TOTAL OPERATING EXPENSES	167.45	179.02	11.57	7%	
NET INCOME (LOSS)	10.50	26.15	15.65	149%	

Overseas Filipino Bank
BUSINESS TARGETS
Statement of Financial Condition

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	ACTUAL ACCOMPLISHMENT MAY 2022	% OF ACCOMPLISHMENT AS OF MAY 2022 VS. RECALIBRATED TARGET APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022
ASSETS				
Due from Bangko Sentral ng Pilipinas (DDA, ODF, TDF, RRP)	2,770.22	2,230.31	81%	1,016.13
Due from other banks	29.42	26.14	89%	30.00
Available for sale - debt securities	48.55	46.90	97%	46.50
Held to Maturity - debt securities	-	-		1,000.00
Loans – net	1,733.01	1,677.25	97%	2,515.57
Bank premises, furniture and equipment- net	167.32	158.73	95%	159.73
Other assets – net	49.16	157.87	321%	176.18
TOTAL ASSETS	4,797.68	4,297.20	90%	4,944.11
LIABILITIES AND EQUITY				
Liabilities				
Deposit liabilities (all savings deposits)	3,406.75	2,961.34	87%	3,520.59
Other liabilities	117.19	105.87	90%	136.18
Total Liabilities	3,523.94	3,067.21	87%	3,656.77
Equity				
Common stock	2,680.00	2,680.00	100%	2,680.00
Retained earnings	(1,404.81)	(1,446.93)	103%	(1,389.16)
Other Comprehensive Income	(1.45)	(3.08)	212%	(3.50)
Total Equity	1,273.74	1,229.99	97%	1,334.21
TOTAL LIABILITIES AND EQUITY	4,797.68	4,297.20	90%	4,944.11

Overseas Filipino Bank
Revised COB 2022 (Statement of Financial Condition)

ACCOUNTS	RECALIBRATED TARGET 2022 APPROVED VIA REFERENDUM	PROPOSED RECALIBRATED TARGET 2022	INCREASE/ (DECREASE)	% OF CHANGE	REMARKS
ASSETS					
Due from Bangko Sentral ng Pilipinas (DDA, ODF, TDF, RRP)	2,770.22	1,016.13	(1,754.09)	(63%)	Decrease in investible funds by 1.500B to placements in investments in GS (400M) and Corporate bonds (600M) by July 2022; Asset Diversification Program (5M) by Oct. 2022
Due from other banks	29.42	30.00	0.58	2%	DOB maintaining balance; excess funds are transferred to Due BSP
Available for sale - debt securities	48.55	46.50	(2.05)	(4%)	Projected investment balance based on market trend
Held to collect – debt securities		1,000.00	1,000.00		Additional investments in GS (400M) and Corporate bonds (600M) by July 2022
Loans - net	1,733.01	2,515.57	782.56	45%	Salary Loan renewals of 50% of 2B portfolio in June 2022 and Asset Diversification Program by Oct. 2022 (500M)
Bank premises, furniture and equipment - net	167.32	159.73	(7.59)	(5%)	Building renovation and replacement of equipment less Accum. Depreciation
Other assets - net	49.16	176.18	127.02	258%	Premium on purchase of loans (29M), new plans and programs (7M), increased credit settlement transactions during month-end (deposits fund transfers, etc.)
TOTAL ASSETS	4,797.68	4,944.11	146.43	3%	
LIABILITIES AND EQUITY					
Liabilities					
Deposit liabilities (all savings deposits)	3,406.75	3,520.59	113.84	3%	Increase in ADB of new DOBSAI accounts to P10,000 (366 accounts/day from June to Dec. 2022)
Other liabilities	117.19	136.18	18.99	16%	Increased debit settlement transactions during month-end (withdrawals, fund transfers, and bill payments
Total Liabilities	3,523.94	3,656.77	132.83	4%	
Equity					
Common stock	2,680.00	2,680.00	-	0%	
Retained earnings	(1,404.81)	(1,389.16)	15.65	(1%)	After projected net income in 2022 of 73.02M
Other Comprehensive Income	(1.45)	(3.50)	(2.05)	141%	Projected mark to market profit/(loss)
Total Equity	1,273.74	1,287.34	13.60	1%	
TOTAL LIABILITIES AND EQUITY	4,797.68	4,944.11	146.43	3%	

Overseas Filipino Bank
Revised COB 2022
Projected Financial Ratios

Financial Ratios	As of May 2022 (Actual)	As of December 2022 (Projected)	Net Change	% of Change
CAR	56.48%	40.16%	-16%	-29%
LCR	327.12%	223.74%	-103%	-32%
NSFR	176%	119%	-57%	-32%

RECALIBRATION OF 2022 PROGRAMS/ PROJECTS



A Digital Bank of  **LANDBANK**

Overseas Filipino Bank

A Digital Bank of LANDBANK

PLANS AND PROGRAMS	ORIGINAL TARGET	STATUS AS OF 31 MARCH 2022	RECALIBRATED TARGET	REMARKS/JUSTIFICATIONS* (transferred to/from, revised, as is, include additional budget, if any)
Optical Character Recognition (OCR) with data capture	Q3 2022	Ongoing business and technical assessment	Q4 2022	<ul style="list-style-type: none">• Took into consideration the impact of the implementation by the Philippine Statistics Authority of its PhilSys Check website which uses public-private key cryptography which OFBank can utilize to verify the authenticity of a PhilID card and the data stored in its QR code.<ul style="list-style-type: none">- currently accessible through android devices and laptops with internet connection• The OCR will be utilized to lessen manual intervention on KYC processes and will complement the PhilSys Check facility once available.
OFBank Prepaid MasterCard Onboarding	Q2 2022	Not to be pursued in 2022	-	<ul style="list-style-type: none">• Mastercard restriction on co-branding with another payment provider• Another solution has been identified that can be run on the LBP technology platform<ul style="list-style-type: none">- MBA Digital CVV Facility can be implemented 1st semester of 2023

Overseas Filipino Bank

A Digital Bank of LANDBANK

PLANS AND PROGRAMS	ORIGINAL TARGET	STATUS AS OF 31 MARCH 2022	RECALIBRATED TARGET	REMARKS/JUSTIFICATIONS* (transferred to/from, revised, as is, include additional budget, if any)
Optical Character Recognition (OCR) with data capture	Q3 2022	Ongoing business and technical assessment	Q4 2022	<ul style="list-style-type: none">• Took into consideration the impact of the implementation by the Philippine Statistics Authority of its PhilSys Check website which uses public-private key cryptography which OFBank can utilize to verify the authenticity of a PhilID card and the data stored in its QR code.<ul style="list-style-type: none">- currently accessible through android devices and laptops with internet connection• The OCR will be utilized to lessen manual intervention on KYC processes and will complement the PhilSys Check facility once available.
OFBank Prepaid MasterCard Onboarding	Q2 2022	Not to be pursued	-	<ul style="list-style-type: none">• Mastercard restriction on co-branding with another payment provider• Another solution has been identified that can be run on the LBP technology platform<ul style="list-style-type: none">- MBA Digital CVV Facility can be implemented 1st semester of 2023

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PLANS AND PROGRAMS	ORIGINAL TARGET	STATUS AS OF 31 MARCH 2022	RECALIBRATED TARGET	REMARKS/JUSTIFICATIONS* (transferred to/from, revised, as is, include additional budget, if any)
BSP MC NO. M-2010 - 002: Adoption of the ISO20022 on Retail Payment Systems and on the Real-Time Gross Settlement	Q1 2022	Ongoing procurement	Not to be pursued in 2022	Based on the approved project schedule of the LBP Vocalink Project. - Q2 2023
Enroll Additional Accounts	Q2 2022	-	Not to be pursued in 2022	<ul style="list-style-type: none">With dependency on iAccess enhancement of which expected completion is by Q4 2023 yet.Substitute Purchase of Receivables Program (PRP) e-Salary Loan Facility
OFBank Prepaid MasterCard Onboarding	Q2 2022	-	Not to be pursued in 2022	<ul style="list-style-type: none">Mastercard restriction on co-branding with another payment providerAnother solution has been identified that can be run on the LBP technology platform<ul style="list-style-type: none">MBA Digital CVV Facility can be implemented 1st semester of 2023

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PLANS AND PROGRAMS	ORIGINAL TARGET	STATUS AS OF 31 MARCH 2022	RECALIBRATED TARGET	REMARKS/JUSTIFICATIONS* (transferred to/from, revised, as is, include additional budget, if any)
Prepaid Airload Facility (Globe, PLDT)	Q2 2022	Ongoing development	Q4 2022	These facilities are among the MBA enhancements of LBP which would be also accessible in OFB MBA once in production.
Bills Pay via QR	Q2 2022 BN target	Ongoing development	No change	
Digital to Cash (Cash-Out)	Q3 2022	Ongoing development	No change	
Inclusion of LinkBiz Portal Merchants	Q2 2022	Ongoing development	Q4 2022	

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PROPOSED ADDITIONAL NEW PLANS AND PROGRAMS

PROGRAM 1	Purchase of Receivables Program (PRP) e-Salary Loan Facility
DESCRIPTION	A mobile based system to enable borrowers covered by the PRP to apply for loan renewal/view/inquire loan account via the OFB MBA
OBJECTIVES	<ul style="list-style-type: none">• Ensure seamless transition from LBP to OFB• Comply with BSP requirement for digital bank products/services
PROPOSED TARGET	Q2 2022
ESTIMATED BUDGET	Php 4.00M

PROGRAM 2	MBA Digital Card Verification Value (CVV) Facility
DESCRIPTION	A facility to display the CVV and the card expiry date via the MBA
OBJECTIVES	<ul style="list-style-type: none">• Enable eCommerce transactions without need for physical cards• Provide a simple and convenient process
PROPOSED TARGET	Q4 2022
ESTIMATED BUDGET	Php 5.00M

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PROPOSED NEW PLANS AND PROGRAMS

PROGRAM	Micro-Insurance Facility
DESCRIPTION	A mobile based system to enable access to micro-insurance products intended to cover lives and protect the assets of low-income individuals and families from natural disasters, illness, death, accidents and crop failure amongst others.
OBJECTIVES	<p>a. Leverage the mobile infrastructure for micro-insurance product:</p> <ul style="list-style-type: none">• Registration via SMS• Facilitate payment of Insurance premiums• Facilitate disbursement of payouts <p>b. Create additional revenue stream for OFBank</p>
PROPOSED TARGET	Q4 2022
ESTIMATED BUDGET	Php 5.00M

Overseas Filipino Bank - Summary

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PLANS AND PROGRAMS	2022 TARGET	PROPOSED BUDGET
Purchase of Receivables Program (PRP) e-Salary Loan Facility	Q2 2022	P 4.00 M
Digital to Cash (Cash-Out)	Q3 2022	P 3.00 M
MBA Digital Card Verification Value (CVV) Facility	Q4 2022	P 5.00 M
Optical Character Recognition (OCR) with data capture	Q4 2022	P 5.00 M
Inclusion of LinkBiz Portal Merchants in MBA	Q4 2022	P 2.50 M
Micro-Insurance Facility	Q4 2022	P 5.00 M
Total Budget Requirement		P 24.50 M

Thank You.



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2022 Projected Liquidity Position

PROJECTED LIQUIDITY POSITION 2022	JUN	JUL	AUG	SEP	OCT	NOV	DEC	REMARKS
BEGINNING CASH BALANCE	2,085.66	1,909.04	982.09	1,055.66	1,138.05	709.38	780.81	Cash Balances maintained in BSP and Intramuros Branch (Net of 3% Reserves)
CASH INFLOWS								
LOAN COLLECTION	89.05	89.46	89.88	90.29	90.71	91.13	91.54	Collections from the Purchase of Receivables
COLLECTION FROM LOAN SYNDICATION	0.00	0.00	0.00	0.00	0.00	0.00	42.80	Expected collection if investment is P500M in October 2022
ADDITIONAL MONTHLY ADB OF PROJECTED NEW DOBSAI ACCOUNTS	78.10	78.10	78.10	78.10	78.10	78.10	78.10	ADB of target (up to 366) accounts per day (net of reserves)
INCOME FROM BSP PLACEMENTS	3.21	1.54	1.64	1.77	1.87	1.26	1.44	Average investment rate of 1.7% p.a. (net of 20% tax)
OTHER INCOME	10.84	10.84	10.84	10.84	10.84	10.84	10.84	From remittances, ebanking channels and rental income
GS MATURITIES/COUPON PAYMENTS	0.35	0.00	0.00	12.29	0.00	0.00	12.29	Per Schedule
TOTAL INFLOWS	181.55	179.94	180.46	193.29	181.52	181.33	237.02	
CASH OUTFLOWS								
PURCHASE OF RECEIVABLES	244.51	0.00	0.00	0.00	0.00	0.00	0.00	last tranche of the PRP
LOAN SYNDICATION	0.00	0.00	0.00	0.00	500.00	0.00	0.00	with LBP
LOAN RELEASES INCREMENT	97.20	97.20	97.20	97.20	97.20	97.20	97.20	Estimated based on Revised COB
NEW INVESTMENTS	0.00	1,000.00	0.00	0.00	0.00	0.00	0.00	with TBG and TIBS
PREMIUM	6.76	0.00	0.00	0.00	0.00	0.00	0.00	Paid on top of the Loan Portfolio based on NPV
CAPEX	0.00	0.00	0.00	4.00	3.30	3.00	0.00	Projects, Renovations, and Acquisition of Equipments
PROJECTED MONTHLY OPERATING EXPENSES	9.70	9.70	9.70	9.70	9.70	9.70	9.70	Based on Revised EOY OPEX Target
TOTAL OUTFLOWS	358.16	1,106.90	106.90	110.90	610.20	109.90	106.90	
FUNDING GAP	1,909.04	982.09	1,055.66	1,138.05	709.38	780.81	910.93	
REQUIRED DEPOSIT	0	0	0	0	0	0	0	
PROJECTED EOY LIQUIDITY GAP:								
₱910.93								
In summary, the Bank's projected liquidity position for the period August to December is still good as investible funds remain significantly high resulting from a positive liquidity gap.								